

# ROBERT KONDRATOWICZ

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## FULL-STACK SOFTWARE ENGINEER

JAVASCRIPT ◊ RUBY ◊ RAILS ◊ VUE.JS ◊ HTML ◊ CSS ◊ SQL ◊ POSTGRESQL ◊ GIT ◊ REST ◊ APIS

Balanced full stack software engineer with the goal to work with a development team to contribute skills, continue learning, and share a passion with. Experienced in developing functional applications with a creative touch to achieve a unique web experience. Demonstrated the ability to integrate multiple interfaces to execute and implement architectural patterns into a software interface.

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## PROFESSIONAL EXPERIENCE

**SOFTWARE ENGINEER STUDENT** // ACTUALIZE ◊ CHICAGO, IL December 2019 - April 2020

Learned fundamentals and best practices in full-stack web development in areas of project architecture, backend, frontend, and how to effectively self-teach new technologies.

- **Bidcast** (Ruby on Rails, Vue.js, Action Cable) - Developed an app for advertisers and podcasts to get connected through a format of bidding for available ad-space. [Presented project](#) to live stream audience.
- **The Wall** (Vanilla JS) - Group project Chrome extension that censors browser elements. Manipulates DOM elements and stores/accesses user-submitted keywords in Chrome storage.
- **Full Measure** (Ruby on Rails, Vue.js, Google Maps API) - Group built app that maps and updates user-submitted local "malfeasance."
- **Pair-Programming**: Worked in tandem with a partner to solve complex coding challenges. Experienced in both driving and navigating.
- **Bootcamp**:
  - Generated technical requirements and determined the most effective solutions, created wireframes, designed schema, and researched outside resources
  - Built and tested the backend, incorporating external APIs
  - Created pages and routing, made web requests to retrieve data, formatted and styled results, incorporated libraries and themes

**MIDDLE MARKET ACCOUNT EXECUTIVE** // UPWORK, LLC ◊ CHICAGO, IL March 2019 - October 2019

- Demonstrated strong business cases for Upwork through a consultative and value-driven sales process
- Met and exceeded sales goals through forging relationships with key decision makers within target accounts with the end goal of securing new business and growing overall client revenue
- Collaborated with internal teams to coordinate resources throughout the sales cycle, including sales engineering, program management, customer care and product management

**SENIOR ACCOUNT EXECUTIVE** // CAREERBUILDER, LLS ◊ CHICAGO, IL September 2016 - February 2019

- Sold suite of products, from recruiting solutions to complex human capital management software
- Upsold and renewed existing accounts while earning new business
- Closed over \$1,165,000 in 2018 Net Contract Revenue, and recognized over \$1,095,120 in revenue

### OTHER:

**SENIOR BUSINESS SALES MANAGER** // WHITE LODGING SERVICES // OCTOBER 2014 - MARCH 2016

**SALES MANAGER** // FHG, INC. // JUNE 2013 - OCTOBER 2014

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## EDUCATION

DePaul University // Bachelor of Science in Marketing // 2008 - 2012